



Jeffrey S. Hurwitz, Esq.



Professional Experience:

- Senior VP, General Counsel, Corp. Sec.,
Dunn & Bradstreet.
- Head of Life Science, Wilmer Hale
- Shearman & Stirling

Education:

- Boston University School of Law, JD
1985 (Editor of the Law Review and
magna cum laude)
- The University at Albany, BA 1982 (NYS
Legislative intern and magna cum laude)
- Philosophy ID, Leadership Coaching for
Organizational Performance Training
Program (ICF Certified) 2014

Professional Affiliations:

- Concord Coalition
- Fresh Air Fund
- Chair of NJ Chapter, National MS
Society

Professional Background

For over 30 years I have been helping organizations and individuals achieve their objectives. Through CoreChoice, a leadership development company, I help (a) organizations understand how to recognize and resolve the true ethical dilemmas, where core values conflict, and (b) individuals and teams achieve breakthroughs in their own development and performance. In my coaching practice I have worked with professionals, executives and managers in a range of disciplines and industries, including consulting, healthcare, life sciences financial services, media/entertainment, real estate, engineering, the law, and government (DoD and US Senate).

Prior to forming CoreChoice, I served as Senior Vice President, General Counsel and Corporate Secretary of the Dun & Bradstreet Corporation and Covance Inc. (the largest public drug development company). In such capacities I have run worldwide legal, compliance, environmental health & safety, government affairs, HR and various business projects. I have also served as head of the life science section of the Princeton office of Wilmer Hale (formerly Hale and Dorr) and started my career at the Wall Street law firm Shearman & Sterling LLP.

Every one of my clients is unique but success always starts with (1) caring about them as people and their development opportunities and (2) building the trust that creates the bond that allows us to explore and progress. From this foundation, I work with my clients to clearly understand their development opportunity and its importance, develop the meaningful milestones of progress and express the desired future state of their leadership. As an ICF certified and trained coach and using recognized principles and tools the client and I unravel the barriers to success and then develop together the paths to overcome them. Instrumental to these breakthroughs is tapping into the client's wisdom and values while staying focused on the issues that matter, working through any troughs or doubts and caringly holding them accountable to the agreed upon development objective.

In college, I learned about Aristotle's Golden Mean: mind, body, soul, and I have found that a useful framework to live my life. Everything starts with my wife of 31 years and our two adult children, extended family and friends. Helping others though has been core to me in the form of political asylum representation; work with the Concorde Coalition; youth development through the All Stars Project, Fresh Air Fund, and Foster parenting; and work on various causes, including with the National MS Society (Chair of the NJ Chapter). Each day starts and ends with a book and invariably involves sweating (either lifting or cycling, where I still occasionally race).