THE OFFICE OF GRANTS AND RESEARCH SERVICES

New Faculty Orientation

Robert M. De Martino, Ph.D.
Director
Maribel Roman
Assistant Director
Why Write Grants?
From a faculty perspective

- Project funding (GA’s, postdocs, etc.)
- Career: tenure and promotion
- Establish a reputation and credibility
- Professional publications: journal articles
- Enhances reputation of institution
Grants Administration

Pre-Award Services

- Office of Grants and Research Services

Post-Award Services

- Office of Grant Accounting
What is “Pre-Award” Grants Administration?

Provide Services to

• The University
  – Compliance Issues
• IRB
• IACUC

• The Principal Investigator (PI)
  – Information
• Funding opportunities
• Deadlines/target dates
• Seton Hall boilerplate
What is “Pre-Award” Grants Administration?

Does the Proposal

- Conform to sponsor guidelines?
- Meets University requirements?
- Have the approval of the Chair and Dean?
- Have a correct and approved budget?
How Can OGRS Help You?

Funding Opportunities

- Searchable databases – COS and SPIN
- Request to do a funding opportunities search
- Send out alerts

- Semester Workshop Series
- Grants for Lunch
- Program officers
Proposal and Project Development

- Project development – travel, conference, research
- Edit narratives – check conformity
- OGRS lending library

-Budget Development-

- Current fringe benefits, F&A rates
- Release time
- Cost sharing
Proposal Submission

- Internal approvals
- FedEx
- Electronic submission
**OGRS Services**

- Information on Funding Sources
- Project Design and Development
- Budget Preparation
- Electronic Submission
- Liaison between PI and Funding Agency
- Sub-contracts and Sub-grants

**OGRS Webpage** [http://academic.shu.edu/grants/index.htm](http://academic.shu.edu/grants/index.htm)
Types of Sponsors

“Know To Whom You Write”

- Federal, State, local governments (RFP’s etc.)
- Private Foundations
- Corporations
- Professional organizations, societies, etc.
Foundation/Federal Review

**Foundation**
- Less information
- Board makes decision (with staff recommendation)
- May only take weeks

**Federal**
- Clear about process
- Assign points
- Nine months for decision
- Reviewers’ comments
Corporate Review

Success Determined by:

Location of Corporation’s business
- SHU graduates

Where is proposal directed?
- Research division
- Marketing/PR/community relations
- Corporate foundation
- Internal advocates
Hot Tips & Suggestions
For newer faculty
Where to Start?

Project development/finding sponsors
- OGRS appointment
- Searchable databases

Before you write
- Read guidelines
- Evaluation criteria in RFP
- Abstracts of funded projects
- Winning proposals.
Next

Talk with program officer

• Ask colleagues to review proposal

• Faculty recipients

• Talk with reviewers (or become one yourself!)
Some Tips for Success

- Plan grant one year ahead
- Work on your “track record”
  1. internal seed grants
  2. smaller grants
  3. be Co-PI
  4. rely on your discipline
  5. be a peer reviewer
Electronic Research Administration (eRA)

Use the Internet

- Electronic search engines
- Alert services
- Abstracts of awards
- OGRS website
And More Tips

Special Agency Programs for Newer Faculty

- NSF: Research at Undergraduate Institutions (RUI) Program, CAREER
- NIH: Academic Research Enhancement (AREA) Program
- NEH: Summer Fellowships
- Corporation and Foundations
Faculty Development Grants

- Provost Challenge Grants
- Provost Faculty Scholarship Awards (book publication, editing, and translation)
- Provost Faculty Scholarship Awards (journal publication)
Faculty Development Grants

- TLTR Summer Undergraduate Fellowship Program (SURF)
- University Research Council (URC)