GRADUATE COURSE OFFERINGS – SPRING 2008

Pre-registration: November 5 - 20

All students are required to be familiar with University policies as stated in the Graduate Bulletin. You can register in person at Bayley Hall or the preferred method, via the Web. Please remember that registration is in order of credits completed as of the end of Fall 2007 term. If you have any questions, feel free to contact the Student Information Office at (973) 761-9222. Please be advised that there is no printed Registration Handbook for Spring 2008. Consult the Seton Hall website for all registration and technology fees, and tuition costs for full and part-time Graduate Business Students.

PREREQUISITES ARE STRICTLY ENFORCED. PLEASE CONSULT THE GRADUATE CATALOGUE OR YOUR DEPARTMENT CHAIR TO DETERMINE THE PREREQUISITES FOR EACH COURSE.

+++PLEASE NOTE THAT A SHADED COURSE INDICATES A CLOSED SECTION+++
This schedule is subject to change without notice. Please check SHU website for most current version.  

LEGAL STUDIES

BLAW 7331 NA  FRANCHISING AND LEASING  T  8:35-10:45  1/9-5/6  HUNTER  12894
BLAW 7343 NA  SECURITIES REGULATION  W  8:35-10:45  1/9-5/6  STAFF  10115
BLAW 7401 NA  SPORT LAW  R  6:15-8:25  1/9-5/6  EDELMAN  10116

MANAGEMENT

BMGT 6900 NA  ENVIRONMENT OF GLOBAL BUS  M  6:15-8:25  1/9-5/6  PRIVOLOS  12805

Cross-listed with BMGT 6900 NA (4 CR)

BMGT 7544 EXP  GROWING A SMALL BUSINESS  T  6:15-8:25  1/9-5/6  FITZPATRICK  12890

BMGT 7546 EXP (e)  LEADERSHIP IN CHALLENGING TIMES  FS  8:00-6:00  2/1, 2/8, 2/9  ADUBATO

BMGT 7920 NA  MANAGING KNOWLEDGE WORKERS  M  6:15-8:25  1/14-3/17  MILLER  11092

Cross-listed with BMBA 9319 (2 CR)

MARKETING

BMKT 7611 NA  MARKETING RESEARCH  M  6:15-8:25  1/9-5/6  LOZADA-VEGA  10509
BMKT 7619 NA  SALES MANAGEMENT  R  6:15-8:25  1/9-5/6  RINGWOOD  12873

SPORT MANAGEMENT

BSPM 7220 NA  SPORT FINANCE  T  6:15-8:25  1/9-5/6  ROTHHOFF  11046
BSPM 7401 NA  SPORT LAW  R  6:15-8:25  1/9-5/6  EDELMAN  11048
BSPM 7550 NA  THE BUSINESS OF SPORTS TV  W  6:15-8:25  1/9-5/6  GENTILE  11049
BSPM 7597 JA  DIRECTED RESEARCH (1 CR)  TBA  1/9-5/6  MAYO  11051
BSPM 7598 JA  DIRECTED RESEARCH (2 CR)  TBA  1/9-5/6  MAYO  11052
BSPM 7599 JA  DIRECTED RESEARCH (3 CR)  TBA  1/9-5/6  MAYO  11054

QUANTITATIVE ANALYSIS

BQUA 7825 NA  SUPPLY CHAIN MANAGEMENT  W  6:15-9:15  1/9-2/20  ORENSTEIN  10484

Cross-listed with BMBA 9317 (2 CR)

+++THIS IS A 2-CREDIT CLASS+++ 

BUSINESS POLICY CAPSTONE

BMBA 9400 NA  BUSINESS POLICY CAPSTONE  M  6:15-8:25  1/9-5/6  YIN  11060
BMBA 9400 NB  BUSINESS POLICY CAPSTONE  T  6:15-8:25  1/9-5/6  AMAR  11058

+++UNLESS OTHERWISE NOTED, COURSES LISTED BELOW ARE 3-CREDIT CONCENTRATION / ELECTIVE / BREADTH+++ 

INTERDISCIPLINARY BREADTH/ELECTIVE COURSES.**INDICATES 2 CREDITS:

BMBA 8112 NA  HEALTHCARE POLICY  W  6:15-8:25  1/9-5/6  ENGL  13273
BMBA 8118 AA  MANAGING COMM HEALTH SYSTEMS  M  4:00-6:10  1/9-5/6  HEWITT  13274
BMBA 8114 WB  HEALTHCARE ECONOMICS (d)  TBA  1/9-5/6  ENGL  13273
BMBA 9317 NA  SUPPLY CHAIN MANAGEMENT  W  6:15-9:15  1/9-2/20  ORENSTEIN  10489

Cross-listed with BQUA 7825 (3 CR)

BMBA 9319 NA  MANAGING KNOWLEDGE WORKERS  M  6:15-8:25  1/14-3/17  AMAR  11055

Cross-listed with BMGT 9320 (3 CR)

BMBA 3911 JA  INTERNSHIP  TBA  1/9-5/6  MAYO  13442
BMBA 9333 NA  MANAGING INFO SECURITY  R  6:15-7:45  1/9-5/6  BAKUN  10490

Cross-listed with BMIS 7733

M.S. TAXATION

BTAX 6003 WB (d)  TAX RESEARCH  TBA  TBA  1/9-5/6  EASTON  10159
BTAX 7012 WB (d)  FED INC TAX PRAC AND PROC  TBA  TBA  1/9-5/6  GREENSTEIN  10161

COMPUTING AND DECISION SCIENCES

BMIS 7733 NA  MANAGING INFO SECURITY  R  6:15-7:45  1/9-5/6  BAKUN  10473

Cross-listed with BMBA 9333 NA

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VERSION 11/20/07-ALM

(a)  BMBA 8009 NA - Course will meet on Tuesday 12/4 from 8:30 p.m. - 10:30 p.m., Tuesday 12/11 from 8:30 p.m. - 10:30 p.m., and Thursday 12/20 from 6:00 p.m. - 10:00 p.m.
(b)  BMBA 8010 WB - Course will be offered in an on-line format. In-class final may follow.
(c)  BMBA 8013 SA - Course will meet on Thursday 2/21 from 6:15 p.m. - 7:15 p.m., Saturday 2/23 from 9:00 a.m. - 5:00 p.m., and Saturday 3/1 from 9:00 a.m. - 4:00 p.m.
(d)  Course will be offered in an on-line format.
(e)  Course will have a Waitlist through Rosemary Pauler. She may be contacted at paulerro@shu.edu or 973-761-7723.
(f)  Course is open only to students concentrating in Healthcare Administration. MBA students concentrating in other areas may register for the cross-listed BMBA sections.